

**MARC STANFIELD**  
**STATE OF MAINE**  
**CERTIFIED GENERAL REAL ESTATE APPRAISER #320**  
**LICENSE EXPIRATION DATE: 12/31/2011**

**EDUCATION**

2008 Office Building Valuation: A Contemporary Perspective  
Uniform Standards of Professional Appraisal Practice, USPAP - Biannual

2007 Land Valuation Adjustment Procedures

2006 Appraisal Consulting, Appraisal Institute  
Self Storage Economics and Appraisal

2005 Analyzing Distressed Real Estate, Appraisal Institute

2004 Center for Real Estate Education, University of Southern Maine  
Supporting Capitalization Rates, Appraisal Institute

2002 Appraisal of Nonconforming Uses, Appraisal Institute  
Tax Free Exchanges  
Non-conformance Issues for Shoreland Properties, University of Southern  
Maine

1999 The FHA and the Appraisal Process, Appraisal Institute

1998 Maine Revenue Services Course 1

1997 Regression Analysis for Real Estate Appraising, Appraisal Institute

1995 Environmental Screening & Phase I Assessment

1994 Subdivision Analysis, Appraisal Institute  
Standards of Professional Practice- Part B, Appraisal Institute

1993 Appraisal Reporting of Complex Residential Properties, Appraisal Institute

1992 Course 1BA, Capitalization Theory & Techniques- Part A, Appraisal Institute  
Income Approach, University of Southern Maine  
Appraising Troubled Properties, Appraisal Institute

1991 Course 202- Applied Income Property Appraising  
Course 101- Introduction to Appraising Real Property, Appraisal Institute

1989 Maine Real Estate Sales Agents License Course

1988 Maine Subdivision Law, University of South Maine Community Programs  
Dept. and Southern Maine Regional Planning

1979-1981 University of Maine at Orono  
Bachelor of Science Degree in Natural Resource Management/  
Land Use Planning

1977-1979 University of Maine  
Environment Studies major

## **EXPERIENCE**

1989 to Present Maineland Consultants  
30 Exchange Street  
Portland, ME 04101  
Real Estate Appraiser

1989 Property Financial Appraisal Services  
449 Forest Avenue  
Portland, ME 04101  
Real Estate Appraiser

1987-1988 First Atlantic Land Company  
Portsmouth, NH 03801  
Project Management and Land Acquisition  
Senior Specialist

1984-1987 F.D. Pietroski and Co.  
2 Vannah Ave.  
Portland, ME 04101  
Real Estate Appraiser

1982-1984 Haraseeket Development Company  
Freeport, ME  
Bruce Verrill Associates  
Chesterville, ME  
Surveyor

1979-1981 Soil Conservation Service  
Plant, Soil & Water lab  
Orono & Westbrook, ME  
Associate

## **PROFESSIONAL AFFILIATIONS**

General Certified Appraiser; State of Maine #320 (7/19/91)

Environmental Assessment Consultant, (EAC) a professional designation of the National Society of Environmental Consultants, Member 1995 (former)

## **PARTIAL LIST OF CLIENTS SERVED**

TD Bank, Portland, ME  
First Financial Mortgage Corp., Portland, ME  
Bank of America, Portland, ME  
Bank of America, E. Providence, RI  
Gorham Savings Bank, Gorham, ME  
Key Bank of Maine, Portland, ME  
Maine Bank and Trust, Portland, ME  
Norway Savings Bank, Portland, ME  
Portland Regional Federal Credit Union, Portland, ME  
University Credit Union, Portland, ME  
Maine Medical Center, Portland, ME  
City of Portland, ME

The following is a brief summary of appraisal assignments completed.

### **RESIDENTIAL**

Over the years I have completed hundreds of residential properties ranging in size, location, and value. During the past several years, I have specialized in ocean front or estate type properties and properties with large tracts of land.

### **MULTIFAMILY**

The assignments vary from 2-unit small income properties to 40-unit packages. Appraisals for two to four units are completed with a form type structure, while five units or more are completed in a narrative format. Values ranging up to \$2,000,000.

### **OFFICE BUILDINGS**

Assignments completed range from modest sized 1,000 sf. owner-user properties to 30,000 sf. or larger multi-tenanted buildings.

### **RETAIL, WAREHOUSE & MIXED USE BUILDINGS**

Assignments have typically included mixed use office/retail/residential properties or complexes plus single user retail, light industrial, flex and warehouse type properties.

### **RAW LAND**

Assignments have included a wide variety of residential and commercial land appraisals. I have completed appraisals on numerous subdivisions and condominium complexes ranging from 3 to 90 units, bulk land parcels up to 200 acres, multi-family sites suitable for 30 units and vacant land appraisals for varied retail, industrial and mixed use properties.